



**NACEM**  
NATIONAL ASSOCIATION  
OF CONSULTING ENGINEERS OF MACEDONIA

NACEM

National association  
of consulting engineers of Macedonia

Leninova 29/2 – 7, Skopje, Macedonia  
vlatko.mihajlov@nacem.mk  
www.nacem.mk

## Recommendation

### ■ To whom it may concern

We hereby confirm that Mr. Florin NICULESCU of SC Ab Initio SRL has prepared and delivered a 5 (*five*) days course on Procurement and FIDIC Conditions of Contract during September 2013.

The course was the first such course in Macedonia and was organised by the National Association of Consulting Engineers from Macedonia for the City of Skopje (*City Hall*) with the financial support of the Swiss Confederation State Secretariat for Economic Affairs (*SECO*).

The course curricula proposed and drafted by Mr. NICULESCU, met entirely the Beneficiary's expectations and provided a complete process concept, including procurement procedures, preparation of Tender Dossier, Evaluation and Contracting, as well as implementation of works contracts under FIDIC Conditions of Contracts and disputes resolution.

The course included theoretical presentations, numerous exercises and study cases.

Throughout the courses presentations, Mr. NICULESCU proved a consistent level of procedural and technical knowledge, often providing numerous real life examples from his extensive experience.

During these presentations, Mr. NICULESCU also showed an extensive knowledge and deep understanding of contractual matters, carefully detailing such aspects to his trainees.

Mr. NICULESCU proved to be an excellent trainer, showing excellent communication skills and level of English language. During the course session he established a very good collaboration with the attendees, also by demonstrating a deep understanding of Macedonian culture and working context, significantly improving the knowledge dissemination process.

Accordingly, we hereby express our high satisfaction with the services provided by Mr. NICULESCU and warmly recommend him as an excellent and professional trainer and engineer.

Vlatko MIHAJLOV

President

